



**DEPARTMENT OF PROCUREMENT**

**IFB FOR: ETC SOURCE FOUR LIGHTING  
FIXTURES**

**IFB NO: 063010**

**DUE DATE: JULY 26, 2005**

**CONTRACT OFFICER: RUTH MELENDEZ**

**Ford Audio Video Systems  
6255 S. Sandhill Road #100  
Las Vegas, NV 89120**

**Musson Theatrical Inc.  
890 Waeser Avenue  
Santa Clara, CA 95050-260**

**Wills Lighting & Stage  
911 Willow Street NW  
Cleveland, TN**

**Gorilla Power Systems  
1425 South Clark Drive  
Tempe, AZ 85281**

**Brown Wholesale Electric  
1050 S. Plumer Avenue  
P. O. Box 44030  
Tucson, AZ 85733-4030**

**Stage Lighting Store  
12914 Silver Oak Drive  
Jacksonville, FL 32223**

**Tri-Valley Electric Supply  
Tri-Valley Integrated Supply  
3011 N. Piper Avenue  
Casa Grande, AZ 85222**

ITEM	1	2	3	4	5	6	7
<b>GRAND TOTAL</b>	71,149.03	63,917.00	69,657.35	NS	85,483.75	76,676.76	84,509.20
<b>CASH DISCOUNT TERMS:</b>	2% 21 D	Net	1% 21D	NS	Net 30	2% 21D	1% 21 D
<b>DELIVERY:</b>	28 Days	30 Days	16 Days	NS	6 Wk	14 Days	6Wk

***AWARDED TO: STAGE TECHNOLOGY, the lowest responsive responsible bidder meeting specifications.***

**CODE KEY: INA = Information Not Available    NS = Not Stated    NB = No Bid    DY = Days    WK = Weeks    HR = Hours**



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**Stagecraft Industries, Inc.  
PO Box 80191  
Seattle, WA 98108-0191**

**Graybar  
1490 S. Cherrybell Stravenue  
Tucson, AZ 85713**

**Electric Supply, Inc.  
2775 E. Ganley #101  
Tucson, AZ 85706**

**Production Resource Group  
7777 Westside Avenue  
North Bergen, NJ 07047**

**Globe Electric  
10902 Roark  
Houston, TX 77099-3539**

**North Coast Electric  
600 S. 56<sup>th</sup> St. #18  
Chandler, AZ 85226-4206**

**Production Advantage, Inc.  
301 Ave 'D' #10  
Williston, VT 05495**

ITEM	8	9	10	11	12	13	14
<b>GRAND TOTAL</b>	<b>NS</b>	<b>85,364.00</b>	<b>84,125.30</b>	<b>68,369.25</b>	<b>67,121.75</b>	<b>93,548.60</b>	<b>62,507.50</b>
<b>CASH DISCOUNT TERMS:</b>	<b>Net</b>	<b>1% 10 D</b>	<b>NS</b>	<b>2% 21D</b>	<b>Net 30</b>	<b>Net</b>	<b>Net</b>
<b>DELIVERY:</b>	<b>10 Days</b>	<b>45 Days</b>	<b>NS</b>	<b>21 Days</b>	<b>21 Days</b>	<b>42 Days</b>	<b>21 Days</b>

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Stage Technology  
3110 Washington Ave N #100  
Minneapolis, MN 55411

Barbizon Arizona  
947 S. 48<sup>th</sup> St. #127  
Tempe, AZ 85281

ITEM	15	16	17	18	19	20	21
GRAND TOTAL	62,260.35	61,676.25					
CASH DISCOUNT TERMS:	2% 21 Days	Net					
DELIVERY:	18 Days	14 Days					

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